

ACQUISITION OPPORTUNITY

PROJECT 'ALASKA'



Acqius has been instructed to find an acquirer for a highly successful **Global Engineering and Procurement** business specialising in supply chain management, procurement, shipping and maintenance solutions to energy, power and manufacturing industries.

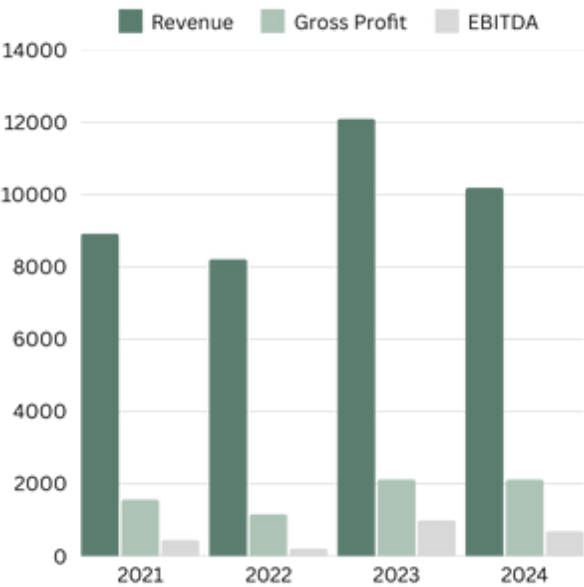
INVESTMENT HIGHLIGHTS

- **Strong Order Pipeline** – The company generates huge demand resulting in orders in hand as of Sep 2024 approaching **£17m GBP**.
- **Long Term MRO Contracts** - Full-service engineering, procurement and maintenance support for sectors including **Oil & Gas, Mining, Power, and Heavy Engineering**.
- **Established Clientele** - 35 regular clients, with 75% providing repeat business.

COMPANY OVERVIEW

- Representing and distributing a vast range of high-quality equipment from renowned global manufacturers, the business is registered on approved vendor lists for the world’s top energy companies.
- Operations across Africa, Eastern Europe, UAE, and North America; actively securing tenders and product enquiries in regions that are less competitive than the UK and Europe.
- Specialists in sourcing drilling equipment, rotating machinery, valves and safety products, amongst other essential industrial products.
- Accreditations: ISO 9001 certified, with listings on major procurement platforms (SAP ARIBA, United Nations).
- Selective business model focused on high-quality distribution, established relationships and strategic international representation. See below a small selection of key customers:

SUMMARY FINANCIALS



ExxonMobil



PROJECT REFERENCE: ALASKA

If you would like to receive further information, please contact a member of the Acqius team quoting the project reference:

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